

October 15, 2021

TRANSMITTED ELECTRONICALLY

The Honorable Ron Wyden, Chairman
The Honorable Mike Crapo, Ranking Member
U.S. Senate Committee on Finance
219 Dirksen Senate Office Building
Washington, D.C. 20510

Dear Chairman Wyden and Ranking Member Crapo:

We, the undersigned food and agriculture organizations and companies, are pleased to support the nomination of Elaine Trevino to serve as Chief Agricultural Negotiator at the Office of the U.S. Trade Representative.

Collectively we represent the vast majority of the food and agriculture sector, accounting for roughly one-fifth of the country's economic activity and directly supporting over 20 million jobs – constituting nearly 13 percent of total U.S. employment.

Ms. Trevino is deeply familiar with the food and agriculture industry through her work in several critical roles. In addition to her current position leading the Almond Alliance of California, she served as Deputy Secretary of Agriculture for California and is a member of USDA's Agriculture Policy Advisory Committee. She understands the critical need to open and maintain foreign market access and reduce barriers for U.S. food and agriculture workers and exporters for the benefit of consumers in the U.S. and across the globe.

We especially value Ms. Trevino's demonstrated advocacy, regulatory, and international trade experience for California, a leading agriculture producing state. She is eminently qualified to be a successful Chief Agriculture Negotiator in addressing the most pressing food and agriculture trade policy issues. Such issues include the critical importance of opening up new markets, the need to address growing trade challenges with China, the continual erection of new barriers to trade by the European Union, and the management of an expanding set of trade issues with Mexico, the enforcement of existing trade agreements and the imperative of tackling non-tariff barriers to trade around the world. We believe that Ms. Trevino has the experience and expertise to secure greater market access for U.S. products and ensure enforcement of clear and fair rules with our trade partners so U.S. food and agriculture workers and our industry sectors may fairly compete in the global economy.

We strongly urge the Senate Finance Committee to advance Elaine Trevino's nomination as soon as possible. Please feel free to call upon any of the undersigned entities to discuss our rationale for supporting the nomination of Elaine Trevino.

Sincerely,

Ag Association Management Services, Inc.

Ag Processing Inc.

Agricultural Council of California

Agri-Mark

AgTrade Strategies LLC

American Agri-Women

American Bakers Association

American Dairy Products Institute

American Farm Bureau Federation

American Feed Industry Association

American Fruit and Vegetable Processors
and Growers Coalition

American Peanut Council

American Pistachio Growers

American Seed Trade Association

American Sesame Growers Association

American Soybean Association

American Sugar Alliance

Animal Health Institute

Association of California Egg Farmers

Bayer US

Biotechnology Innovation Organization

Blue Diamond Growers

California Ag Irrigation Association

California Alfalfa & Forage Association

California Apple Commission

California Association of Wheat Growers

California Association of Winegrape
Growers

California Bean Shippers Association

California Blueberry Commission

California Canning Peach Association

California Cherry Export Association

California Cherry Growers and Industry
Association

California Citrus Mutual

California Cotton Alliance

California Cotton Ginners and Growers
Association

California Dairies, Inc.

California Date Commission

California Farm Bureau

California Fig Advisory Board

California Fresh Fruit Association

California Grain & Feed Association

California Manufacturers & Technology
Association

California Pork Producers Association

California Poultry Federation

California Prune Board

California Rice Commission

California Seed Association

California State Beekeepers Association

California State Floral Association

California Strawberry Commission

| | |
|--|--|
| California Sweetpotato Council | Holly Tree Farm |
| California Table Grape Commission | Idaho Dairymen's Association, Inc. |
| California Tomato Growers Association | Idaho Potato Commission |
| California Walnut Commission | Imperial Valley Asparagus Growers Association |
| California Warehouse Association | Imperial Valley Vegetable Growers Association |
| California Wild Rice Advisory Board | International Dairy Foods Association |
| Coalition to Promote U.S. Agricultural Exports | Iowa State Dairy Association |
| CoBank | James Farrell & Co. |
| Colorado Dairy Farmers | KCoe Isom, LLP |
| Commercial Creamery Co. | Land O'Lakes, Inc. |
| Corn Refiners Association | Leather and Hide Council of America |
| CropLife America | Leprino Foods Company |
| Dairy Farmers of America, Inc. | Mead Johnson Nutrition |
| DairyAmerica | Meat Import Council of America |
| Diamond Foods, LLC | Michigan Agri-Business Association |
| Distilled Spirits Council of the United States | Michigan Milk Producers Association |
| Driscoll's | Milk Producers Council |
| Edge Dairy Farmer Cooperative | Milk Specialties Global |
| Fair Oaks Farms | Minnesota Milk Producers Association |
| Farm Credit Council | National All-Jersey Inc. |
| Farmers for Free Trade | National Association of State Departments of Agriculture |
| Food Export - Midwest | National Association of Wheat Growers |
| Food Export - Northeast | National Confectioners Association |
| Fresh Produce Association of the Americas | National Corn Growers Association |
| Georgia Milk Producers, Inc. | National Cotton Council |
| Grassland Dairy Product Inc. | National Council of Farmer Cooperatives |
| Grower Shipper Association of Central California | National Farmers Union |
| GROWMARK | National Fisheries Institute |
| Haley and Associates | National Grain and Feed Association |
| Hilmar Cheese Company, Inc. | |

| | |
|--|--|
| National Milk Producers Federation | Southern United States Trade Association |
| National Oilseed Processors Association | Stenderup Ag Partners |
| National Pecan Federation | Sunkist Growers |
| National Pork Producers Council | Sunmaid Growers of California |
| National Potato Council | Sunsweet Growers Inc. |
| National Turkey Federation | Sweetener Users Association |
| Nebraska State Dairy Association | Syngenta |
| Nisei Farmers League | Texas Grain and Feed Association |
| North American Blueberry Council | U.S. Apple Association |
| North American Export Grain | U.S. Dairy Export Council |
| North American Meat Institute | U.S. Durum Growers Association |
| North American Millers' Association | U.S. Peanut Federation |
| North American Renderers Association | U.S. Wheat Associates |
| North Dakota Corn Growers | United Dairymen of Arizona |
| North Dakota Grain Growers Association | United Egg Producers |
| Northeast Dairy Farmers Cooperatives | United Fresh Produce Association |
| Northwest Dairy Association/Darigold | United States Meat Export Federation |
| Northwest Horticultural Council | Upstate Niagara Cooperative, Inc. |
| Nutrien | US Dry Bean Council |
| Olive Growers Council of California | US Livestock Genetics Export, Inc. |
| Olive Oil Commission of California | USA Poultry & Egg Export Council |
| Organic Trade Association | USA Rice |
| Pacific Coast Renderers Association | Washington State Dairy Federation |
| Pacific Egg & Poultry Association | Western Agricultural Processors Association |
| Pacific Seed Association | Western Growers |
| Peanut and Tree Nut Processors Association | Western Plant Health Association |
| Pet Food Institute | Western United States Agricultural Trade Association |
| Plant California Alliance | William Westman & Associates LLC |
| Sartori Company | Wine Institute |
| Select Milk Producers | World Perspectives, Inc. |
| South East Dairy Farmers Association | |

CC: Ambassador Katherine Tai
Secretary Tom Vilsack